CONOVA

vmware[®]

Cloud Director[™] service



Ernst Hacker - Senior Systems Engineer Philipp Reichl - Senior Systems Engineer

MWare[®] CLOUD PROVIDER[™]

Confidential | ©2022 VMware, Inc.

Jerome Klodzinski - Senior Cloud Solution Architect, VCPP



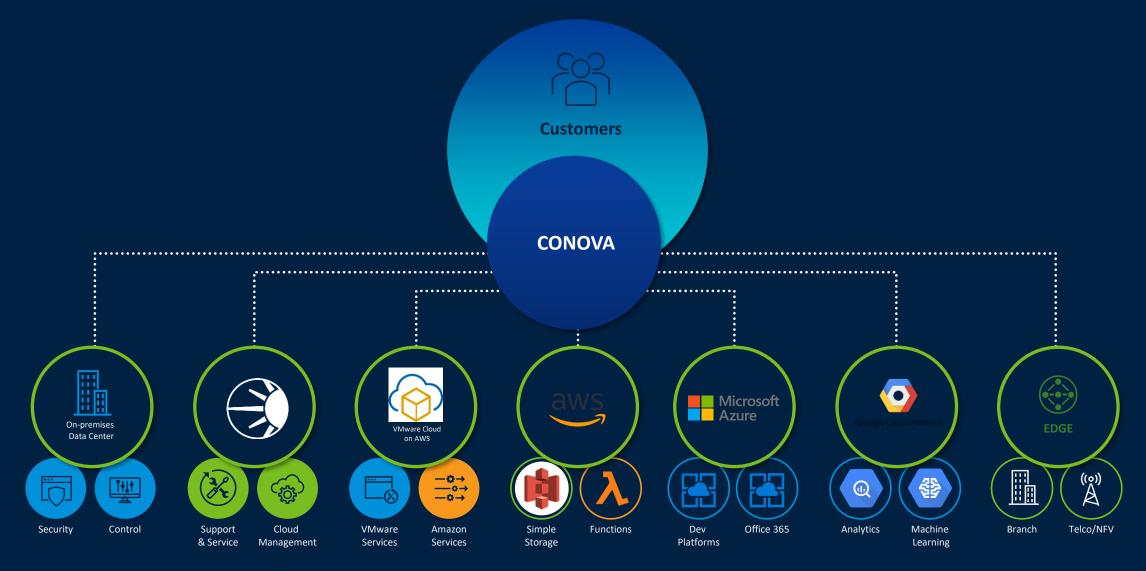
Disclaimer

This information is confidential

- This presentation may contain product features that are currently under development.
- This overview of new technology represents no commitment from VMware to deliver these features in any generally available product.
- Features are subject to change, and must not be included in contracts, purchase orders, or sales agreements of any kind.
- Technical feasibility and market demand will affect final delivery.
- Pricing and packaging for any new technologies or features discussed or presented have not been determined.



Multi-Cloud Complexity is a Big Opportunity for Cloud Partners



Confidential | ©2022 VMware, Inc.

Mixed mode delivery is the new frontier



*451 Research Jan 2021 - Cloud Price Index - Cloud to Ground



Cloud Director

Basics





Build

Kubernetes Cluster as a Service
 Native Kubernetes, Tanzu Kubernetes Grid
 S3 Object Storage as a Service
 Infrastructure as code with VCD Terraform provider IaC



Run

- Containers
- 200+Bitnami applications
- VMware Cloud Marketplace Apps
- Custom/homegrown apps
- Compute, Network, Storage and Security as code

Protect

Edge Firewall Services

 Web App firewall
 Disaster Recovery replication
 3rd party ecosystem

 Dynamic Group Firewall Membership

 Microsegementation
 Tested Application Catalogs

Cloud Director[™]

Mware[®]

Manage

Reporting as a Service
 Custom reporting and dashboards

 Charge-back
 Application specific reporting
 Automation

Connect

- Hybrid endpoints
- On premises and cloud
- Data Center Grouping



MWAR[®] CLOUD PROVIDER[™] Confidential

Using Secure Multi-tenancy Means Better Margins

Without Compromising Service Levels



Shared hardware

CLOUD PROVIDER[™] Confidential | ©2022 VMware, Inc.



Self Service eliminates many provider side, operational tasks

Single pane of glass meets customer expectations

vm vCloud Director	Resources Libr	aries Adn	ninistration	Monitor	More ∨	<u>ي</u>
Cloud Resources vSpher	e Resources					-
Organizations	Organizatio	ns				
Organization VDCs Organization VDC Templates	NEW MIGRA	TE TENANT STOR	AGE			
organization voc remplates	Name ↑ T	State T	Organization ⊤ VDCs	Can Publish	Catalogs T	vApps
Provider VDCs	O Deal1 [Enabled	0	No	0	0
Cloud Cells	C EdgeCorp[2 Enabled	1	No	1	1
Edge Gateways						
External Networks						
Network Pools						
VM Sizing Policies						

- Access all Cloud resources
- Catalogs of services to select
- Access to all services
- Extend with custom services
- Single entry to multiple clouds
- Metering and chargeback

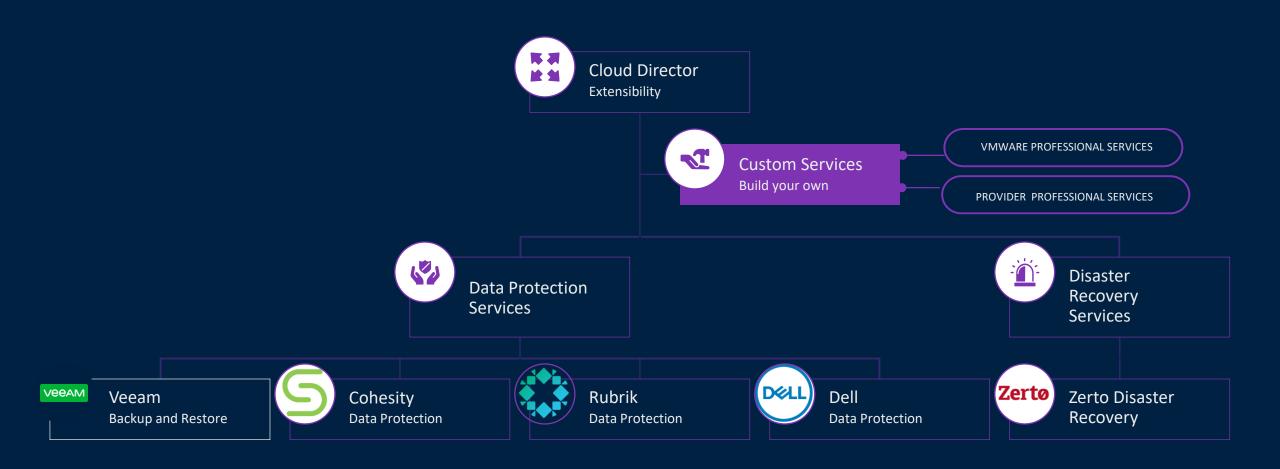


MWARE[®] CLOUD PROVIDER[™] Confidential | ©2022 VMware, Inc

Extensibility

Focus on expanding your offerings with

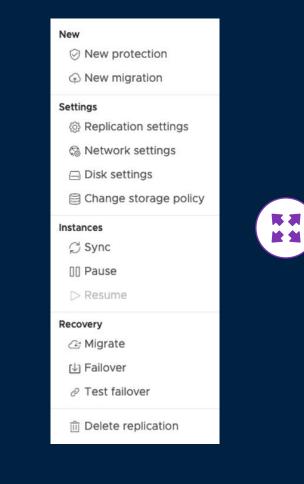
Partner and deliver a strong ecosystem of vendors that support extensible offerings



CLOUD PROVIDER[™] Confidential</sup> | ©2022 VMware, Inc.



Deliver the native protection that customers need for applications



Cloud

Director





evaluation

MWare[®] CLOUD PROVIDER[™] Confidential | ©2022 VMware, Inc.

Cloud Director @ CONOVA





Tenant Portal

Every organization has a dedicated portal called the tenant portal.

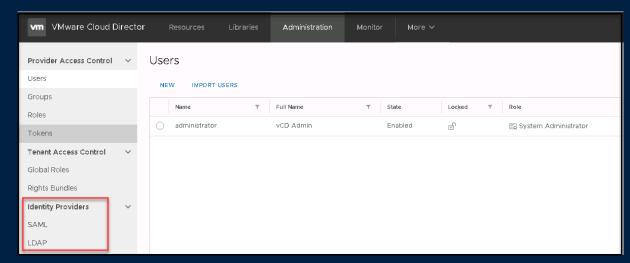
← → C ▲ Not secure	← → C A Not secure sa-vcd-p.vclass.local/provider/cloud/organizations								
📙 Infrastructure 📙 vSphere Si	te-A 📙 vSphere Site-B 📙 N	SX Managers 📙 Solutions 📙 vCloud Director							
vm VMware Cloud D	irector Resources	Libraries Administration	Monitor					Q @~	administrator System Administrator
Cloud Resources V	Sphere Resources								
Organizations	Organizatior	IS							
Organization VDCs	NEW MIGRAT	E TENANT STORAGE							
Organization VDC Templat	Name	↑ T State T	Organization VDCs T	Can Publish	Catalogs	T VApps	T Running VMs	T Use	rs T
Provider VDCs	Marketing	[7] Enabled	1	No	1	0	0	3	
Cloud Cells									
cloud cells									
	172.20.10.100/tenant/Marke								☆ \varTheta :
📙 Infrastructure 📃 vSphere Site	e-A 📙 ∨Sphere Site-B 📙 NS	K Managers 📙 Solutions 📃 vCloud Director						_	
vm VMware Cloud Dir	rector Data Centers	Applications Libraries	Administration Monitor					Q 0 · 0	tm_admin rganization Administrator
Virtual Data Center	_								
Environment			Running Applications			Used Resources			
© Sites: 1 ♣	Organizations: 1	🛆 Virtual Data Centers: 1	뮵 VMs: 0	麗 vApps: O		CPU: O MHz	im Memory: 0 MB	🗎 Storag	e: O MB
							Fin	d by Name	
				7					
△ TM-OVDC ⊕ Marketing, ◎ 17:	2.20.10.100								
Applications	CPU	Memory	Storage						
	GEO	memory	Storage						
O vApps		0.14D	05.00						
0 of 0	0 MHz	0 MB	35 GB						
Running VMs			0 MB allocated						

CLOUD PROVIDER[™] Confidential | ©2022 VMware, Inc.

VMware Cloud Director Security

VMware Cloud Director identifies users from different locations:

- Local users
- Organization imported from LDAP
- vSphere single sign-on (SSO) SAML provider (through SAML 2.0) users
- SAML2
- OAuth2



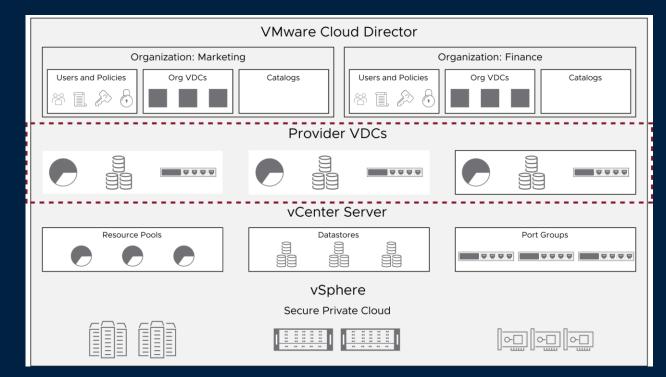




Cloud Resources

VMware Cloud Director configures and allocates cloud resources:

- vSphere datastores or datastore clusters are categorized with vSphere storage policies.
- Memory and CPU resources are configured to resource pools.
- Storage policies and resource pools are attached to provider VDCs.
- Resources are allocated from provider VDCs to organization VDCs.





Edge Gateway NSX-T implementation

All Edge Gateways > alpha-t-edge02						
<∱⇒ alpha-t-edge	02 DELETE					
General	EDIT					
Services Firewall	∨ General					
NAT	Name	alpha-t-edge02				
IPSec VPN	Status	⊘ Normal				
Load Balancer General Settings	Description					
Convitu	Distributed Routing	Enabled				
Security Security Groups	Туре	NSX-T				
IP Sets	Connected	Yes				
Application Port Profiles	Using Dedicated External Network	Yes (ext-t-pod03-vrfa01)				
IP Management	EDIT					
DNS	✓ Edge Cluster					
Routing	Name	edgecluster-pod03-vrfparent	net_1			
Route Advertisement						
BGP	✓ Scope					
	Organization Virtual Data Center	△ alpha-ovdc02				
	Organization	居 alpha				

65/24 10.67.131.66/24 0-pod03-vrfa01 Tier-O Gateway T. 100.64.112.0/31 100.64.112.1/31 alpha-t-edge02 Tier-1 Gateway ᅻ 192,168,20,1/24 92.168.20.0-ac8b41.. Segment 1 VM F

Edge Gateways are NSX-T Tier-1 Gateways provisioned by VMware Cloud Director in a specific NSX-T Edge Cluster

Provides networking and security services

Dedicate an external network for BGP configuration and route advertisement

Allocated public addresses are not assigned to Tier-1 interfaces: instead, they are routed by Tier-0/VRF when used by tenant



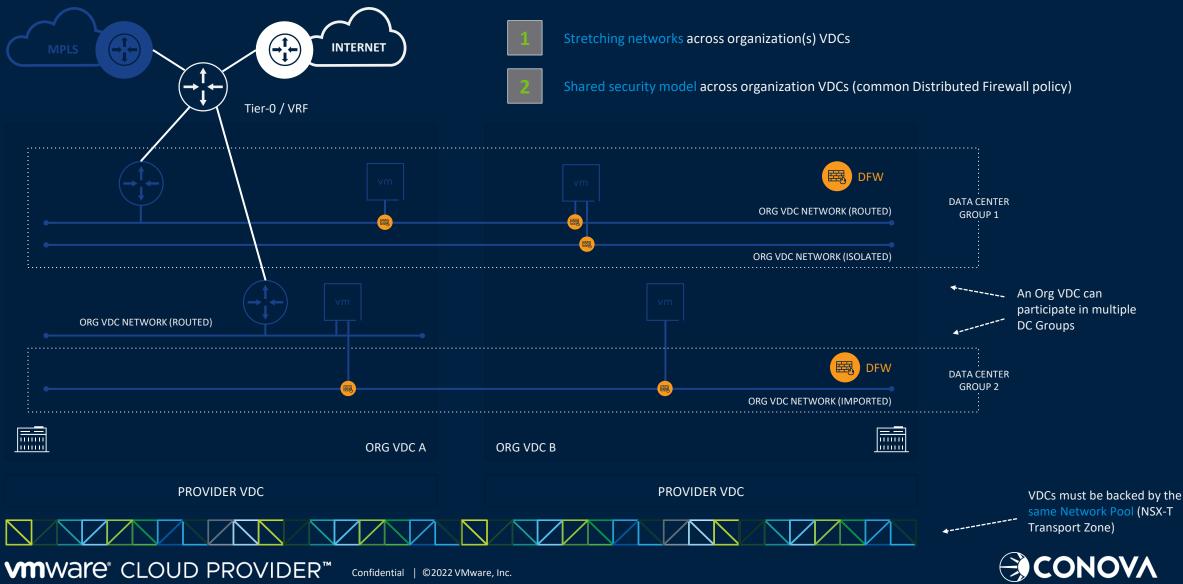
Cloud Director @ CONOVA Coming Soon





Data Center Groups

Consistent networking and security across virtual data centers



Contine soon

Multi-tenant Micro-Segmentation

Enabling distributed firewall in VMware Cloud Director

vmw VMware Cloud	Director Data Centers Applications Net		stration Monitor	Q	:			static groupii		10.2
All Data Center Groups > d	SYNC DELETE							amic groupin		10.3
General Participating VDCs	✓ General Details	descup 01	Vmw VMware Cloud	d Director Data Centers Gateways Data Center Gr	Applications oups Securit		ibraries Administ	ration Monitor		Q
Edge Gateway Distributed Firewall	Name Description Status	dcgroup01 - ⊘ Normal	All Data Center Groups > d							
Security Static Groups IP Sets Dynamic Groups	 Distributed Firewall Status 	Active	General	SYNC DELETE Default Policy Status		Enab	led			DISABLE
Application Port Profiles Networks			Participating VDCs Edge Gateway Distributed Firewall	EDIT RULES	State T	L4 Applications	L7 Context T	Source T	Destination T	Action T
	uted Firewall enables a new Dist ual Data Center Group	ributed Firewall	Security Static Groups IP Sets Dynamic Groups Application Port Profiles Networks	2 WEB-TO-DB 3 SSH-TO-LINUX	Enabled Enabled Enabled Enabled	HTTP, HTTPS - - - -	- MYSQL SSH -	Any web-servers mgmt-it Internal	web-servers db-servers linux-servers Internal	Allow Allow Allow Reject

Source and destination can be Static Groups, IP Sets or Dynamic Groups



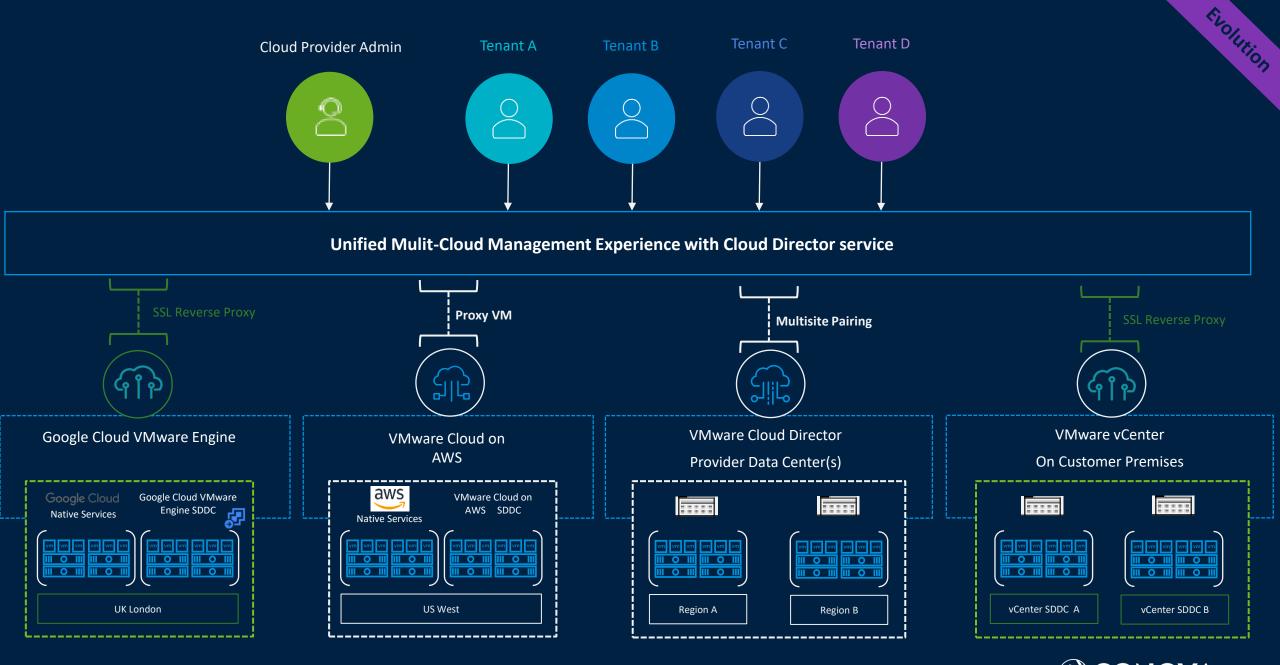
Contine soon

Cloud Director service



Evolution

MWare[®] CLOUD PROVIDER[™]



Confidential CLOUD PROVIDER[™] Confidential

Confidential | ©2022 VMware, Inc.

Cloud Director – Infrastructure @ CONOVA

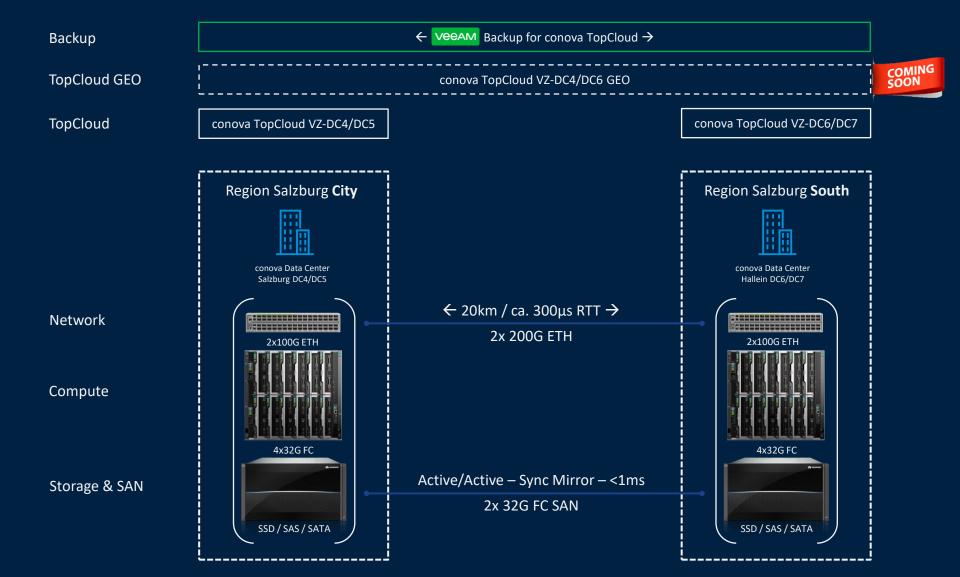
- VMware Infrastructure conova TopCloud
- Networking and Security Options
- conova Product Combinations

Ernst Hacker - Senior Systems Engineer

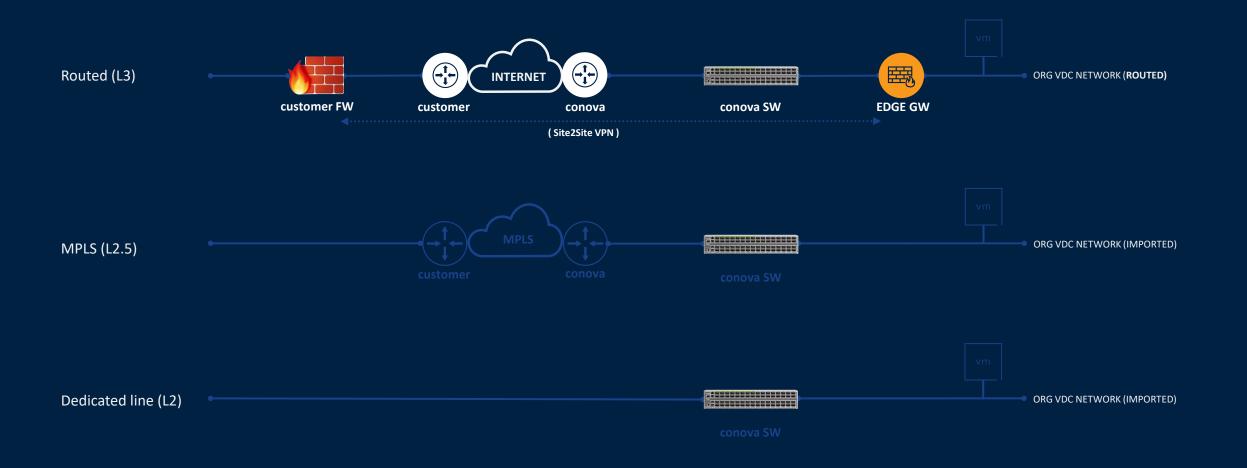




VMware Infrastructure conova TopCloud



Networking and Security Options

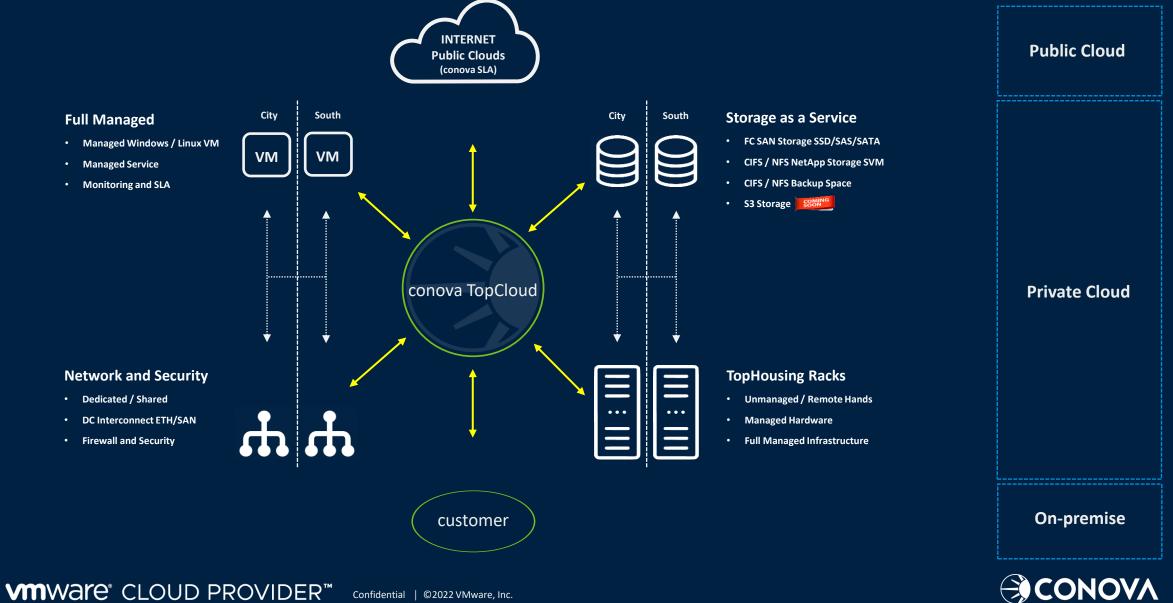


Network and Security Options





conova Product Combinations



Cloud Director – Infrastructure @ CONOVA

- Veeam Backup Key Features
- Veeam Infrastructure for conova TopCloud
- Veeam Backup Self-Service Portal

Philipp Reichl - Senior Systems Engineer



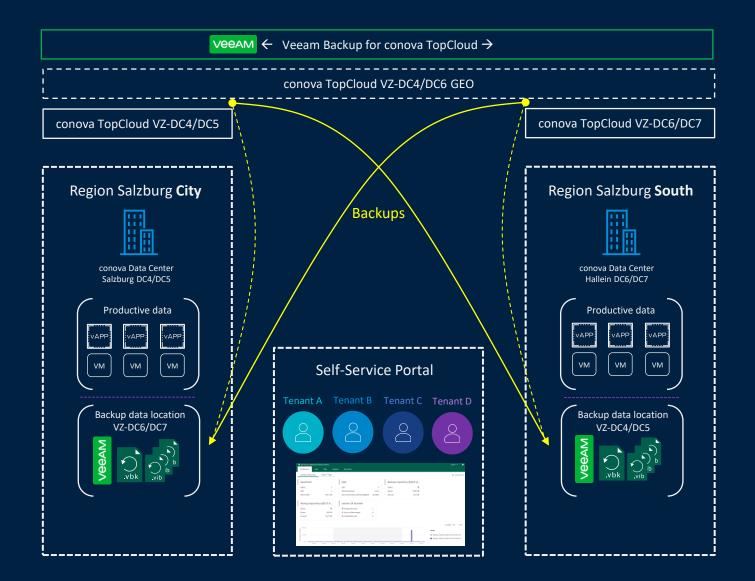


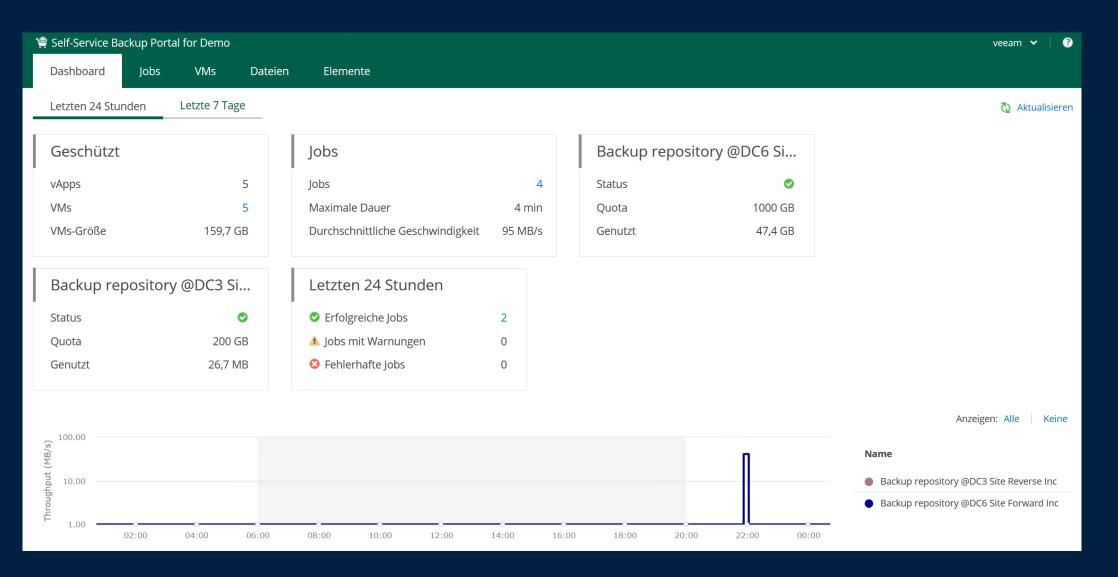
Key Features

- Self-Service Portal for TopCloud customers
- GFS, Reverse and Forward incremental Backup
- Application-aware Backup
 - Oracle
 - Microsoft Exchange
 - Microsoft SQL Server
- Restore
 - Full VM Restore
 - File-level Restore
 - Single Disk Restore with Quick Rollback
 - vApp Restore
 - Point in Time Recovery (Oracle and SQL)
- Reporting and alerting



Veeam Infrastructure for conova TopCloud





CLOUD PROVIDER[™] Confidential</sup> | ©2022 VMware, Inc.



😭 Self-Service Backup Portal for Den	no			×	eeam 🗙 🕴 🕐
Dashboard Jobs VMs	Dateien El	emente	Backup-Job bearbeiten	Virtuelle Maschinen auswählen	
Dashboard Jobs VMs Job-Name: Frstellen Start Stop Name Single_VM_Backup vApp_Backup	Q T s	emente tatus (All) job ~ Status () Läuft () Läuft	Job Einstellungen Virtuelle Maschinen Guest Processing Job-Zeitplan E-Mail Benachrichtigungen	🕂 Hinzufügen 🗙 Entfernen 😰 Ausschlüsse 🫧 Hoch 🔱 Runter	Aktualisieren
				OK Abbrechen Zurück Weiter Fertigstellen Abbrechen	

CLOUD PROVIDER[™] Confidential | ©2022 VMware, Inc.

😭 Self-Service Backup Porta	l for Demo						veeam 🗸 🕴 🕐
Dashboard Jobs	VMs	Dateien Elemente					
Suche nach VM-Name	Q	🖟 VM wiederherstellen 🗸	🔛 vApp wiederherstellen 🗸	🛱 Löschen	👚 Virtuelle Festplatten	🕙 Historie	🛿 Export 🛛 🔃 Aktualisieren
VM		↑ vApp	Job-Name		Wiederherstellu	Repository	Zuletzt erfolgreich
VeeamTestVM		vApp_VeeamTest	vApp_Backup		1 Punkt	Backup repository @DC6 Site Fo	28.05.2022 01:04:20
VeeamTestVM		vApp_VeeamTest	Single_VM_Backup		1 Punkt	Backup repository @DC6 Site Fo	28.05.2022 01:01:07





) Self-Service Backup Portal for Demo				veeam 🗸 📔 🝞
Dashboard Jobs VMs Dateien	Elemente			
Suche nach Backups von: vApp_VeeamTest\VeeamTest	M X Aus Liste auswählen			
28.05.2022 01:04:20	Dateiname für Suche eingeben Q T Ke	ein Filter Suche	ho Wiederherstellen 🗸	Weitere Aktionen 🗸 🕑 Historie
	Name	Größe	Eigentümer	Änderungsdatum
\$Recycle.Bin	Administrator		NT AUTHORITY\SYSTEM	27.11.2018 15:57:23
PerfLogs	📫 All Users		NT AUTHORITY\SYSTEM	16.07.2016 15:34:35
Program Files	🧧 Default		BUILTIN\Administrators	12.02.2018 16:02:46
Program Files (x86)	📫 Default User		NT AUTHORITY\SYSTEM	16.07.2016 15:34:35
ProgramData	E Public		NT AUTHORITY\SYSTEM	21.11.2016 02:24:46
Recovery	🗋 desktop.ini	174 B	BUILTIN\Administrators	16.07.2016 15:21:29
System Volume Information	🗋 RESTORED-desktop.ini	174 B	BUILTIN\Administrators	16.07.2016 15:21:29
Users				
Windows				





🚔 Self-Service Backup Portal for Demo	veeam 🗸 📔 🖓
Dashboard Jobs VMs Dateien Elemente	
SQL-Datenbank Oracle-Datenbank	
SQL-Server:	
SQLServer\InstanceName eingeben Q Aus Liste wählen	1 Historie
Datenbank zum Wiederherstellen:	Wiederherstellungspunkt:
 Verfügbare Datenbanken werden nach Angabe eines Instanznamens angezeigt 	Kein Wiederherstellungspunkt ausgewählt
angezeigt	
	Zeitpunkt:
	Wiederherstellen nach:
	Ursprünglicher Speicherort
	Alternativer Speicherort
	Wiederherstellen



Thank You



